How WebXpress helped a leading 3PL prevent revenue leakage for Automotive OEMs

Company

India's premier Contract Logistics Company

Challenges

- Managing revenue leakages
- Real time reporting of Inventory
- Tracking performance of each SBUs of OEM

Solution

- WebXpress 3PL TMS

Results

- Quick compilation of data from multiple vendors
- Increased transparency in vendor billing and payment

Background

For an original equipment manufacturer (OEM), meeting its production schedules is the priority. As the consumer demand rapidly increases, managing lengthy logistics operations becomes a challenge for manufacturers.

Since multiple suppliers and LSPs operate in a complex environment to fulfill the supply chain requirement of OEM, manufacturers require a specialist third party logistics provider (3PL) who well understands the challenges posed by just-in-time manufacturing.

To manage these complexities, it is imperative for 3PLs to adopt an ERP with the capabilities to effectively manage real-time logistics operations and audit transactions in a technologically advanced way.

Business needs

The existing process of manual status updation and vendor payment verification was crippling the 3PL customer from achieving holistic view of all operations.

There was a need for an efficient system to gain real-time insight of all business operations in one window. The customer also wanted to prevent revenue leakages costing in lakhs. Thus it was in need to enable system-driven accounting to bring accuracy in each transaction and vendor payments.

The customer partnered with WebXpress for implementing 3PL Transport Management System in the quest to improve coordination and control operations.

WebXpress Solution

WebXpress devised the *WebXpress Transport Management System* that caters to the 3PL industry meeting the exact needs of customer. Its benefits included:

▪ **Freight auditing.** The multiple contracts with multiple vendors are captured in system which gets invoked automatically at the time of order booking. Thus at the time of billing, 3PL provider can audit vendor bills against contract rates fed in the system, thereby reducing revenue leakages which otherwise would have gone unaccounted.

▪ **Increased visibility for shipments and inventory.** 3PL customer gets end-to-end visibility of the inventory through vehicle mounted GPS devices. Our system generates auto-alerts by means of location geo-fencing, thus when exceptions occur OEMs can be proactive instead of reactive.

▪ **Profitable vendor selection window.** At the time of order booking in the system, 3PL or OEM can select the vendor serving the same route after comparing different rates and transit time.

Benefits

The freight auditing module of WebXpress system provided the bird's eye view to 3PL provider and made the whole process of vendor billing and payments transparent and quicker. The customer gained the ability to control revenue leakages for its OEMs.

The solution also simplified the manual compilation of transaction log submitted by multiple vendors. Hence, the entire supplier and LSP management process is streamlined.

About WebXpress

WebXpress is transforming the E-commerce and Logistics world since 2004 by constantly providing breakthrough software solutions. It combines Cloud, Mobile and Analytics to offer Real Time Intelligence to over 60 companies and 10,000 plus users every day. With deployments in SE Asia, Middle East and Africa, WebXpress is emerging a truly global force in logistics technology solutions.

www.webxpress.in
business@webxpress.in
+91 22 28510017

WebXpress